



Case Study: Minnesota State Medication Aide

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What is Medication Aide

- » The Minnesota State Medication Aide training reinforces student understanding of drug administration through knowledge and skills development
- » Upon completion of the training a nursing assistant in a skilled nursing facility will:
 - Check the resident's medication
 - Prepare the medication for administration
 - Administer the medication or assist the resident in administering the medication
 - Document the date, time, dosage and method of medication administration

“It is hard to know which campus we are supposed to contact. We also get different pricing and sometimes different class outlines. That is confusing to us. We just want to make this easier for the company as a whole.”

~Monarch Health Representative

The situation

Outdated curriculum
and delivery

High turnover &
start up investment

Low enrollment

Not financially
viable

Critically Important

The taskforce



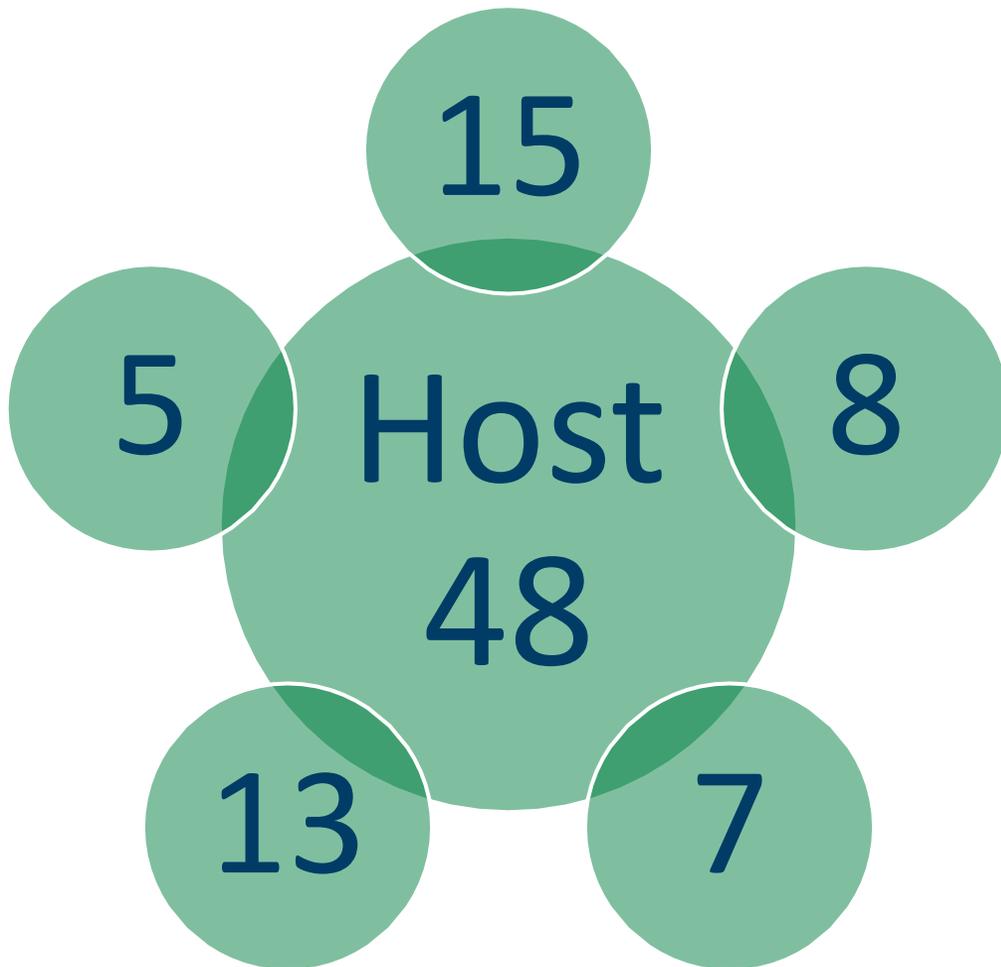
1. Minnesota State HealthForce (Center of Excellence)
2. Healthcare Training Network (CECT Sector Partnership)
3. A strong relationship
4. Subject Matter Experts

The actions and results:

- 1. Created and rolled out curriculum**
 - Used by credit, non-credit, and contract training
 - Comprehensive and ready-to-use
- 2. Designed and implemented sales tool kit**
 - Informational video for non-subject matter experts
 - Statewide and campus-based marketing materials
 - Teams site
- 3. Developed and piloted a revenue-sharing model**
 - Created process documents
 - Incorporated a pricing structure where everyone wins
 - Leveraged technology to decrease administrative, training, and instructor



Cross-listed Hybrid Model Example:



- » Single host and instructor for the lecture and materials portion of the class
- » Multiple locations for the skills portion of the training

The impact

- » Campuses are not just breaking even: they are making a profit
- » Leverages strength and collaboration of the system office, the Centers of Excellence, campuses
- » Provides a solution for “today’s challenges”
- » Positive feedback from stakeholders
- » # of students registered:



Impact across the system

- 12 campuses participating in the cross-listed hybrid model
- △ 4 campuses offering in-person or hybrid classes independently
- ☆ 11 campuses utilizing the curriculum for credit instruction



Questions and Discussion